

Automic[®] Automation

Future-proof your app stack with friction-free Workload modernization from RMT.



Modernizing Your Workload Automation (WLA)

A complex landscape of applications, platforms, and technologies requires a new level of orchestration.

► CHALLENGE 1

Enterprise IT hasn't implemented true digital transformation

You survived the shutdown and recession with your digital plan, but growth is minimal. Business runs at the speed of IT, and you need to drive revenue by leveraging ecommerce on your apps and sites while automating everything along the way.

► CHALLENGE 2

You must avoid the terrifying unpredictability of more "Black Swan" events

Your resources moved away from office work, and labor and supply chain issues still crop up. You need to adopt more automation to reduce human error, save time on repetitive work, and get to production faster — so your customers stay your fans.

► CHALLENGE 3

Your developers pump out code, but they don't have access to the jobs that will bring that code to life in production

You haven't fully integrated your software development lifecycle (SDLC) with Workload Automation (WLA). Plus, the developers that wrote your code are forced to wait on Operations to promote it to production. It holds you back. You need to think of "jobs as code."



**RMT is Broadcom's
#1 Automation Partner**



We know Workload.

► CHALLENGE 4

Your Workload Automation (WLA) doesn't support fast releases with full cloud access

Your mission-critical apps are not housed in one fully cloud-deployed WLA solution. You need an enterprise-wide WLA solution that automatically schedules, initiates, and executes new business processes, transactions, and workflows — with hooks and integrations that point to every critical application (like SAP, Oracle, and Informatica) out-of-the-box. It should have 99.9% up time.

► CHALLENGE 5

The business can't make informed decisions about issues and workflow failures

Your WLA design is hard to visualize, monitor, and remediate. Navigating it drains mission-critical processing time. You need an intuitive design that shows the business a holistic view of their applications and allows them to look at change simulations, run-time analytics, and trends.

► CHALLENGE 6

Your WLA vendor isn't heavily reinvesting in the solution

New releases are rare and when they happen, there's nothing new. It's all maintenance and bug fixes. Your WLA solution is under-developed when it should be actively-evolving with the market, capable of doing its own "self-help" and "self-healing," and ready to integrate with every new software purchase.

We've worked with clients with 1 instance and **50 jobs** and clients with 125 instances and **1.5 million jobs**. Size doesn't matter. To stay competitive, your architecture must support **seamless** Workload Automation.

We know you.



25 years



1,300
engagements



130 conversions





7 Signs You're Using a Legacy Workload Automation (WLA) Solution

1. Your solution only runs [on-premise](#)
2. Your Workload Automation solution can't fully deploy into [the cloud](#)
3. Your solution is [not leveraged](#) regularly
4. It's [hard to integrate](#) the solution with other/newer applications
5. Your solution is in [maintenance mode](#)
6. There are [lengthy](#) lead times for code [migrations](#), due to the dependence on operations
7. Developers [lack access](#) and tools to manage the deployment and release process

If you can relate to several of these signs, **you need more advanced WLA solutions** to address the changing demands of the new, agile workload environment. This is **especially necessary for mission-critical processes** that have stringent requirements for availability and high-performance standards.

Contact us today for customized Workload Automation advice.

Email Now

Call Now

The Digital-First Solution to Legacy Workload Automation: MODERNIZE

New code without Automation is useless. Modern Workload Automation (WLA) offers complex workload management, so you can empower developers to automate their new code with the jobs that will run the code before it hits production. Downstream, no lag time means your buyers can do more and spend more, faster.

-  Reduces Costs
-  Enhances the Customer Experience
-  Enables Innovation and Growth
-  Scales Business and IT Processes
-  Increases Business Agility and Resilience
-  Fuels Transformation

Workload Automation gives you the **agility**, speed, visibility, and scalability that you need to respond to the constantly changing technological landscape. Next-generation enterprise Workload Automation **centrally manages** the execution of all your business processes across mainframe, cloud, or hybrid environments — even during upgrades.

Enable **fast responses** to the rapidly changing needs of users, so your business grows.



IT strategically leads the charge to drive **digital transformation** throughout the business



53% of IT organizations view digital transformation as a path to respond faster to business needs



Over 95% of new digital workloads will be **deployed on cloud-native platforms** by 2025



3 Key Benefits of Modernizing Workload Automation

Workload Automation (WLA) is the foundation for digital transformation. It is the backbone of all IT upon which broader IT systems are built. This complex, dynamic system is necessary to remain competitive.

1

Workload in the cloud

A modernized WLA solution can deploy fully to the cloud with hooks in every other cloud deployment. WLA enables end-to-end automation of processes across an organization, reduces errors, and improves coordination. As systems gain complexity, the demand increases for more hybrid or multi-cloud environments.

2

Jobs as code

To increase efficiency and visibility, WLA tools allow developers to handle workflows and create automation across environments in the coding language they know. Code enhancements and releases are being produced at unprecedented rates. To help eliminate lost productivity and reduce costs, streamline Workload Automation.

3

Full software development lifecycle (SDLC) integration

With a full SDLC integration, developers can put out code fast. With automated code, the constant flow of new releases and faster time to market creates higher revenue as consumers buy ongoing app enhancements. Automated code also reduces the cost of maintaining application workloads.

Modernize WLA to scale
business processes



Planning to Modernize?



Deliver End-to-End Workload Automation with Automic® Automation from Broadcom Software

Automic® Digital Business Automation is one industry leading, cloud-based solution RMT recommends for **true digital transformation**.

Automic® Automation provides a high level of **integration** with the leading operating systems, databases, applications, and cloud platforms. Proven agents and adapters deliver prebuilt interfaces to applications that range from ERP systems, such as SAP and Oracle, to business intelligence and data warehousing solutions, to financial solutions, and big data. By eliminating the need for manual intervention, Automic® Automation not only saves your staff time but also reduces the errors that often accompany manual steps.

With the Automic® solution, you can rapidly **integrate all business processes into a single, comprehensive Workload Automation strategy** that is shared from Dev to Ops. Using an agile methodology, you can run all of these processes as one end-to-end process flow and manage them through a single point of control.



RMT is the top partner of all N. American partners.

Future-proof your app stack with friction-free workload modernization.

Key Business Benefits of Automic®



Accelerate your digital transformation and deliver more consistent IT services. Enhance visibility and control of critical processes, increasing the alignment between business and IT operations:

- ▶ Automic® gives you the agility, speed, and reliability required for effective Digital Business Automation.
- ▶ From a single Automation Center of Excellence, Automic® centrally delivers the Workload Automation, self-service automation, and big data automation capabilities needed to drive growth and accelerate your digital transformation.



Extends automation across your enterprise with over 400 out-of-the-box integrations via the action packs:

- ▶ Automic® supports event-driven automation to enable you to link workloads with complex dependencies, such as data curation from multiple platforms into a cohesive business process.
- ▶ Automic® file transfer reduces manual intervention and delivers consistent outcomes.
- ▶ Automic® reduces incidents and resolution times, integrates key enterprise applications, and runs workloads where and when you need them.



Maximize service uptime, quality, and performance with process integration and automation. Accelerate service delivery and eliminate latency and IT process bottlenecks:

- ▶ Instead of relying on traditional time-based schedulers, which often don't accommodate the demands of the business for real-time data, Automic® runs efficiently to optimize available resources.
- ▶ Extending the scope of automation to DevOps also enables your organization to deliver applications into production cycles faster, letting you continuously keep pace with business demands.

Automic® Capability Suite

- ▶ SAP and Oracle automation
- ▶ Self-service automation
- ▶ Automic® Omniview
- ▶ Big data automation
- ▶ Automic® Proxy
- ▶ Automic® Event Engine
- ▶ Automic® Job Request Management
- ▶ Analytics and reporting for external data



Ensures compliance with a centralized audit trail of your processes, errors, and remediation.



Manages and promotes different application versions across enterprise environments with built-in change management.



Provides intuitive visuals of analytics and intelligence for successful management of complex workloads.



Integrates seamlessly with ITSM solutions for self-service deployments of IT and business services.



Runs with 99.9% availability, enterprise-wide, using zero downtime upgrades. Install new versions and patches without maintenance windows or downtime.

Automic® runs and manages all production and development workflow pipelines through a single point of control — its Automation Center of Excellence (CoE).

The Automic® portfolio of Digital Business Automation solutions will help you transform your customer experiences, achieve service level agreement performance, improve business agility, reduce costs, and comply with auditing requirements through its robust suite of capabilities.



Automic® Empowers IT to Move Data and Workloads to the Cloud

- ▶ Total visibility into business processes spanning multiple platforms
- ▶ Consistent service delivery, so the business can run with less friction
- ▶ Coordinated processing across all business systems and applications
- ▶ Automated error checking and notification
- ▶ Complex dependencies enabling more parallel processing to accelerate business processing
- ▶ Fully documented and understandable process flows
- ▶ SAP Automation for accelerated processing
- ▶ Oracle Automation
- ▶ Big Data Automation
- ▶ Self-Service Automation for Dev and Business users
- ▶ Multi-Cloud Automation that connects islands of automation without weakening security
- ▶ Job Request Management
- ▶ Process Flow Documentation for IT enterprise workload insights
- ▶ Business-Driven Automation for data-driven Agile automation
- ▶ Reporting and Analytics that integrates business data into workload and operations analytics



Critical Differentiators

- ▶ **API-driven.** The open API automation platform integrates your applications and tools across the enterprise into a single comprehensive automation strategy.
- ▶ **Massively scalable.** Scales up to 100,000 agents and 100 million jobs for each instance. Software clustering ensures reliability and dynamic scalability without the need for specialized fault tolerant hardware.
- ▶ **Lifecycle management.** Easily and securely promotes automation policies across development, test, and production environments.
- ▶ **Automation-as-code.** Empowers shift-left initiatives by enabling developers to directly code automation artifacts for simple promotion across development, test, and production environments.
- ▶ **Integrations marketplace.** Marketplace of add-ons and templates extend the reach of automation and solve more business challenges.
- ▶ **Mainframe to microservices.** Provides support for mainframe, distributed, virtual, and cloud environments combined with the broadest certifications for business applications.
- ▶ **Zero-downtime upgrades.** Zero-downtime upgrades guarantee you can forgo maintenance windows and downtime when you install new versions and patches.
- ▶ **Governance and compliance.** Comprehensive auditing and control of all automated processing and user activity keeps processes in conformance with company regulations.

Ready to Modernize Your Workload Automation?

Do it friction-free with RMT



Working with a trusted Workload Automation solutions partner can enhance IT operational efficiency and maximize growth. From reducing the cost of ownership to accelerating application delivery or help with an upgrade, Robert Mark Technologies has the Workload Automation expertise to help you make it happen. Get better business outcomes.

Why Fortune 1000 companies trust RMT for their Workload Automation solutions.



25

Years



99.9%

Success



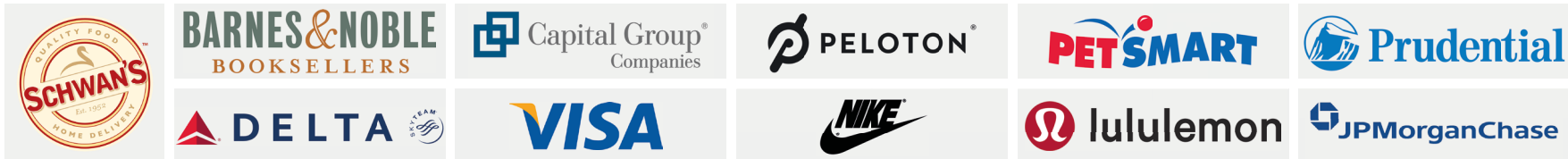
1,300

Engagements



130

Conversions



We help our clients:

- ▶ Achieve greater efficiency by optimizing and automating complex workloads and freeing up valuable resources for more business-critical work.
- ▶ Reduce time-to-market for new products and services, and boost responsiveness to customer demands by automating the most repetitive development tasks.
- ▶ Realize significant cost savings, higher productivity, and better regulatory compliance by eliminating the many tedious, manual activities from human-error-prone, repetitive processes.

“

Due to Covid, we had to fast track our digital strategies to the top of our project stack, or we wouldn't have survived this market. RMT assisted us with the transition from our current legacy workload solution to a more modernized technology that meshed nicely with our digitalization plans.

Jeff Carew

Senior Vice President Manufacturing, Pro-Con

With an array of professional and managed services, we offer
Workload Automation excellence.



Work With the Digital Business Automation Experts



Robert Mark Technologies is a software reseller and professional services firm focused on Workload Automation excellence.

Workload Automation Solutions

We're a certified Tier 1 reseller of top Workload Automation solutions, including **Automic®**. We'll automate your most complex business processes with flexible integrations.

- ▶ Manage complex workloads across platforms, ERP systems, and business applications
- ▶ Automate manual steps within business processing
- ▶ Integrate workflow tasks across agile and traditional teams
- ▶ Simplify Workload Automation with a single automation strategy shared across teams
- ▶ Achieve end-to-end, agile process flow

Managed and Professional Services

With more than **two decades of experience in Workload Automation**, we have the expertise to help your business with a variety of automation projects. We start with assessment services to understand your goals and processes. Then we'll work with you to ensure you can fully leverage all the capabilities of the Workload Automation solution, **including training**, to achieve maximum return on investment.

Your Trusted Partner for Modern Workload Automation

Robert Mark Technologies is a Broadcom Automation Tier 1 Partner and a software reseller and professional services firm focused on modernizing Workload Automation.

Our proven process successfully progresses even the most complex modernization efforts —without hiccups.

Contact us

Email Now

Call Now

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