



We know Workload, we know you.



Succeed in Workload Automation for Better Business Outcomes

Since the pandemic, business leaders are more aware of how important efficient IT is to business growth and resiliency, and opportunities for service delivery and IT infrastructure modernization are greater than ever before. There is a rising expectation for IT leaders to deliver high-performing, scalable, and reliable services to the business to drive innovation and revenue growth. The right Workload Automation solution can improve their chances of success.

Robert Mark Technologies (RMT) has been the trusted Workload Automation service provider to Fortune 1000 companies throughout North America for more than 20 years. We help our clients:



Achieve greater efficiency by optimizing and automating complex workloads and freeing up valuable resources to work on more business-critical, high-value work.



Reduce time-to-market for new products and services and boost responsiveness to customer demands by automating the most repetitive development tasks.



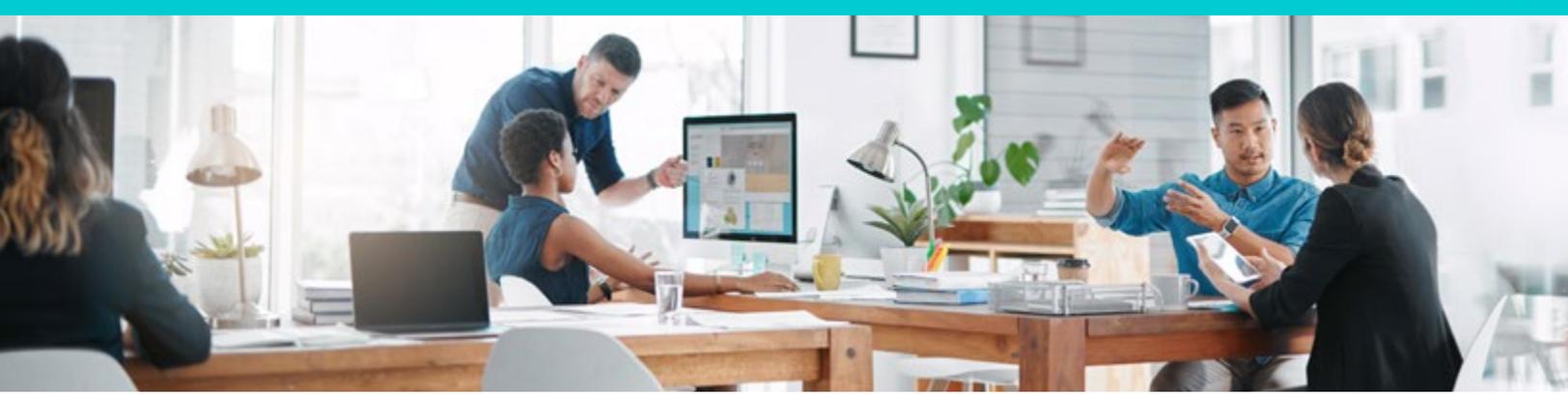
Realize significant cost savings, higher productivity, and better regulatory compliance by eliminating the many tedious, manual activities from human-error-prone, repetitive processes.



Due to Covid, we had to fast track our digital strategies to the top of our project stack, or we wouldn't have survived this market. RMT assisted us with the transition from our current legacy workload solution to a more modernized technology that meshed nicely with our digitalization plans.

Jeff Carew

Senior Vice President Manufacturing, Pro-Con



Our approach

- 01 We take the time to understand your business and organizational context** because there is no one-size-fits-all solution. Your Workload Automation solution must be able to grow with your business so your organization can meet current and future demands.
- 02 We align your Workload Automation with your overall digital transformation plan.** RMT has worked with numerous organizations to help them modernize their legacy Workload Automation solution. From understanding the inefficiencies of the current technology to reviewing the requirements for a more modern solution, RMT will help you choose the solution that fits your digitalization plans.
- 03 We have the capabilities and experience to help you achieve real-time, event-driven orchestration of business services and deliver sustainable results.** RMT offers end-to-end Workload Automation services, including:



Implementations, Upgrades, and Conversions/Migrations

RMT can assess and recommend opportunities for optimization and implement new integrations, cloud-based offerings, and best practices. We also help our clients architect and deploy the solutions, mitigate transition risks, and enhance visibility and control of the workloads.



Training

We partner with the major players in Workload Automation to resell their education. We also offer RMT proprietary training to supplement this education if our clients require it.



Managed Services

We cover the administration, scheduling, monitoring, and management of your workload environment. With both onshore and offshore capabilities, RMT can provide a managed service option that increases efficiency and reduces the total cost of ownership.



NOC Services

The RMT “Center of Excellence” provides our clients with 24/7 monitoring of their workflows. Our resources have experience monitoring all major Workload Automation solutions and can step in to manage environments and handle issues of every size.

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We have vetted all the different solutions in the Workload Automation space so that you don't have to. RMT is a value-add reseller of the following industry-leading solutions:

- ▶ **Automic Automation, AutoSys Workload Automation, and ESP Workload Automation Intelligence by Broadcom** Gain visualization and control of complex workloads across platforms, ERP systems, and the cloud. Manage all workloads that relate to your critical business processes from one location.
- ▶ **Control-M by BMC Software** Accelerate delivery of digital services and increase the quality of service delivered to your customers.
- ▶ **ASG-Enterprise Orchestrator** Manage value streams from a single console, coordinating work from mainframe to cloud in today's hybrid IT world.
- ▶ **ACCE by Arbiter Software** Automate an average of 80% of all the tasks it takes to migrate a change to production.

Ready to optimize and automate IT operations for greater efficiency?

RMT will work with you to target and achieve your business objectives at every stage of the solution lifecycle and ensure you make the most of your technology investment.

[Connect with an expert](#) to learn more about how RMT can help set you up for Workload Automation and digital transformation success.

Find out why Fortune 1000 companies trust RMT for their Workload Automation solutions.



25

Years of Experience



95%

Success Rate On Upgrades



1,050

Engagements



110

Conversions